

# Tax Mechanisms and Gradient Flows

Stefan Steinerberger  
(joint work with Aleh Tsyvinski)

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# The main idea

- ▶ Classic Mirrlees static nonlinear income tax problem
  - ▶ we still do not have a full solution for the static problem
  - ▶ even in the simplest case (iso-elastic, Pareto) Diamond-Saez formula is still a coupled system of differential equations
- ▶ Main idea: Study a static optimal tax from the **dynamic point of view**.
  - ▶ Starting from a given tax (either optimal or suboptimal): associate with the tax a dynamical system the analysis
- ▶ Key object:
  - ▶ a **heat equation** and the associated **heat kernel**
  - ▶ heat equation is intimately connected to the optimal tax problem
  - ▶ allow to derive new properties of tax mechanisms

## Main result: optimal tax

- ▶ Associate with the first order conditions for the optimal tax a heat kernel:
  - ▶ a family of averaging functions at different times (or scales)
- ▶ *Main results* – a fairness principle:
  - ▶ **Optimal tax at a given income** is equal to the **weighted average of the optimal taxes** at other incomes **at any scale** and of a weighted mechanical effect.
- ▶ Weighting is given by the heat kernel
  - ▶ show that it behaves as a **Gaussian**
  - ▶ The weights at different scales are tightly linked – **one unified weighting scheme at any scale**

# Fairness principle

- ▶ Not externally imposed
  - ▶ It is revenue maximizing to treat agents similarly: a tax at a given income equal to the weighted average of taxes around it
- ▶ It is a smoothing result
  - ▶ a way to smooth deadweight loss and raised revenues across incomes
- ▶ Intuition about connection to the heat equation:
  - ▶ Nature wants to distribute heat evenly on the background

# Main results: Gradient flows

- ▶ Construct a gradient flow for any initial (optimal or suboptimal) tax function:
  - ▶ changes the underlying tax function in the direction of maximal revenue increase
  - ▶ steepest descent in the space of functions
  - ▶ The optimal tax is a stationary point of the gradient flow
- ▶ Show that a version of the fairness principle holds along the trajectory of the gradient flow, for short time asymptotics
- ▶ Gradient flow gives rise to the heat equation
  - ▶ and all of its nice properties, e.g., smoothing

# Main contributions

- ▶ A new way to look at the classical problem:
  - ▶ static system from a dynamic point of view
- ▶ Fairness principle – a new property of the tax systems
  - ▶ at the optimum
  - ▶ and of the tax reform
- ▶ Unifying a variational (tax reform) and an optimal tax point of view
- ▶ Mathematical contribution:
  - ▶ heat equation arises in a completely new context

# Literature

- ▶ Tirole and Guesnerie (1981): tax reform from a gradient descent point of view for linear taxes - ODE
  - ▶ our work: nonlinear taxes, PDE
- ▶ Sonnenschein (1981, 1982) and Artzner, Simon, and Sonnenschein (1986): derive a heat equation as a gradient process of the firms adjusting the commodity they produce by maximizing the rate of change in profit
- ▶ Optimal transport:
  - ▶ gradient flow is one of the main objects: Villani (2003), Jordan, Kinderlehrer, and Otto (1998)
  - ▶ in (macro)economics, optimal transport is starting to be used: Chiappori, Eeckhout-Kircher, Fajgelbaum-Schaal, Galichon, Lindenlaub, Salanie. A great book by Galichon (2016).

# Classic static nonlinear income tax setting

- ▶ **Productivity:**  $\theta \in \Theta \subset \mathbb{R}_+$ , c.d.f.  $H(\theta)$ , density  $h(\theta)$ <sup>1</sup>
- ▶ **Preferences:**  $U(c, l) = c - v(l)$
- ▶ **Tax:**  $T : \mathbb{R}_+ \rightarrow \mathbb{R}$ , non-linear function of income  $y = \theta \times l$
- ▶ **Agent:**

$$\max_{y \geq 0} y - T(y) - v\left(\frac{y}{\theta}\right)$$

- ▶  $y(\theta, T)$  is the argmax, c.d.f.  $\Phi(y)$ , density  $\phi(y)$ <sup>2</sup>
- ▶ **Government revenue:**  $R(T) = \int_{\Theta} T(y(\theta, T)) dH(\theta)$

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<sup>1</sup> Assume zero density at the boundaries.

<sup>2</sup> Assume: (1) a unique global maximum; (2)  $\phi_T$  is continuous and bounded away from zero.



## Variations of taxes

- ▶ Gateaux differential of revenue  $R(T) = \int_{\Theta} T(y(\theta, T)) dH(\theta)$ :

$$\delta R(T, \hat{T}) = \int_{\mathbb{Y}} \hat{T}(y) \phi(y) dy + \int_{\mathbb{Y}} T'(y) \delta y(\theta) \phi(y) dy$$

- ▶ Gateaux differential of income<sup>3</sup>:

$$\delta y(\theta) = -\varepsilon(y(\theta)) \hat{T}'(y(\theta))$$

### Lemma

The Gateaux differential of revenue in the direction  $\hat{T}$  is:

$$\delta R(T, \hat{T}) = \int_{\mathbb{Y}} \hat{T}(y) \phi(y) dy - \int_{\mathbb{Y}} T'(y) \varepsilon(y(\theta)) \hat{T}'(y(\theta)) \phi(y) dy$$

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<sup>3</sup>  $\varepsilon(\theta) = \frac{y(\theta)}{(1 - T'(y(\theta)))} \frac{e(\theta)}{1 + p(y(\theta))e(\theta)}$  is the elasticity along the nonlinear budget constraint.

## Optimal tax

$$\delta R(T, \hat{T}) = \int_{\mathbb{Y}} \hat{T}(y) \phi(y) dy - \int_{\mathbb{Y}} T'(y) \varepsilon(y(\theta)) \hat{T}'(y(\theta)) \phi(y) dy$$

- ▶ Integrate by parts

$$\delta R(T, \hat{T}) = \int_{\mathbb{Y}} \hat{T}(y) \phi(y) dy + \int_{\mathbb{Y}} \hat{T}(y) \frac{d}{dy} (T'(y) \varepsilon(y) \phi(y)) dy$$

- ▶ Optimal tax  $T_*$  satisfies (Mirrlees 1971, Diamond 1998, Saez 2001):

$$0 = \phi_*(y) + \frac{d}{dy} (T'_*(y) \varepsilon_*(y) \phi_*(y))$$

## Optimal tax is not in a closed form

$$0 = \phi_*(y) + \frac{d}{dy} (T'_*(y) \varepsilon_*(y) \phi_*(y))$$

► Saez:

$$T'_*(y) = \frac{1}{\varepsilon_*(y)} \frac{1 - \Phi_*(y)}{\phi_*(y)}$$

►  $\varepsilon_*(y)$ ,  $\phi_*(y)$  are endogenous objects

## Optimal tax is not in a closed form

$$0 = \phi_*(y) + \frac{d}{dy} (T'_*(y) \varepsilon_*(y) \phi_*(y))$$

- ▶ **Diamond** (assume isoelastic):

$$\frac{T'_*(y(\theta))}{1 - T'_*(y(\theta))} = \left(1 + \frac{1}{\varepsilon}\right) \frac{1 - F(\theta)}{\theta f(\theta)}$$

- ▶ rhs is a closed form as a function of  $\theta$
- ▶ lhs is the marginal tax rate paid faced a type  $\theta$
- ▶ lhs is not a closed form expression for the income tax schedule  $T(\cdot)$  as we do not know  $y$  as a function of  $\theta$
- ▶ **this is the essence of the Mirrlees problem**

## Plan: optimal tax

- ▶ Consider the static problem from the dynamic point of view
  - ▶ Associate a dynamic object: a heat kernel
- ▶ Derive a new characterization of the optimum:
  - ▶ a fairness principle (an invariance relationship for the optimum)

## Heat kernel and the Operator

$$0 = \phi_*(y) + \frac{d}{dy} (T'_*(y) \varepsilon_*(y) \phi_*(y))$$

- ▶ Second order differential operator  $L = \frac{\partial}{\partial y} \left( \varepsilon_*(y) \phi_*(y) \frac{\partial}{\partial y} \right) :$

$$LT_* = -\phi_*$$

- ▶ Associate the heat kernel  $q_t(x, y)$  given by Kolmogorov forward equation:

$$\frac{\partial}{\partial t} q_t(x, y) = \frac{\partial}{\partial y} \left( \varepsilon_*(y) \phi_*(y) \frac{\partial}{\partial y} q_t(x, y) \right)$$

$$\lim_{t \rightarrow 0} q_t(x, y) = \delta(x - y)$$

## Invariance relationship: proof

$$\frac{\partial}{\partial t} \int q_t(x, y) T_*(y) dy = \int \frac{\partial}{\partial t} q_t(x, y) T_*(y) dy$$

$$=_{[\text{use KFE}]} \int \frac{\partial}{\partial y} \left( \varepsilon_*(y) \phi_*(y) \frac{\partial}{\partial y} q_t(x, y) \right) T_*(y) dy$$

$$=_{[\text{integrate twice by parts}]} \int q_t(x, y) \frac{\partial}{\partial y} \left( \varepsilon_*(y) \phi_*(y) \frac{\partial}{\partial y} T_*(y) \right)$$

$$=_{[\text{use } LT_* = -\phi_*]} - \int q_t(x, y) \phi_*(y) dy.$$

$$\int q_t(x, y) T_*(y) dy = T_*(x) - \int_0^t \int q_s(x, y) \phi_*(y) dy ds$$

# Fairness principle

## Proposition

**Fairness principle for the optimum.** The optimal tax  $T_*(y)$  is invariant under the heat kernel  $q_t(x, y)$  given by, for any  $x \in Y$  and any  $t > 0$ :

$$T_*(x) = \int_0^t \int q_s(x, y) \phi_*(y) dy ds + \int q_t(x, y) T_*(y) dy$$

- ▶  $q_t(x, y)$  is an averaging function at scale  $t$  (very similar to Gaussian)
- ▶ An optimal tax  $T_*(x)$  at any income  $x$  is equal to a (weighted by  $q_t$ ) average of the taxes at all other incomes  $T_*(y)$  **at any (!) scale  $t$** 
  - ▶ plus a mechanical effect



# Why fairness?

- ▶ A planner wants to raise revenue:
  - ▶ no notion of treating people equally in any way
- ▶ The most efficient way to do it is such that
  - ▶ an agent at a given income  $x$  is paying roughly the average of the amount of taxes paid by people working just more or less than him
- ▶ More precisely: smoothing of the behavioral effect of taxes (distortions) and raised revenues at any scale  $t$

# What is $q_t(x, y)$ ?

## Proposition

The heat kernel satisfies a Gaussian upper bound, **for any**  $t > 0$ :

$$q_t(x, y) \leq \frac{c_1}{\sqrt{t}} \exp(c_2 t) \exp\left(-c_3 \frac{(x - y)^2}{t}\right),$$

for some positive constants  $c_1, c_2, c_3$ .

For  $t \rightarrow 0$ ,

$$q_t(x, y) \sim \frac{1}{\sqrt{4\pi\sigma_*(x)t}} \exp\left(-\frac{(y - x - \sigma'_*(x)t)^2}{4\sigma_*(x)t}\right),$$

where  $\sigma_*(x) = \varepsilon_*(x) \phi_*(x)$

# Semigroup property

## Proposition

*For all points  $x, y$  and all times  $t, s > 0$*

$$q_{t+s}(x, y) = \int q_t(x, z)q_s(z, y)dz.$$

- ▶ A fact of crucial importance:
  - ▶ the behavior of  $q_t$  is tightly linked to both past and future behavior of the heat kernel and is thus far from arbitrary
- ▶ **One weighting scheme at any scale!**

## Marginal taxes

$$T_*(x) = \int_0^t \int q_s(x, y) \phi_*(y) dy ds + \int q_t(x, y) T_*(y) dy$$

### Corollary

The optimal marginal tax satisfies, for all  $t > 0$

$$\frac{\partial}{\partial x} T_*(x) =$$

$$\int_0^t \int \left( \frac{\partial}{\partial x} q_s(x, y) \right) \phi_*(y) dy ds + \int \left( \frac{\partial}{\partial x} q_t(x, y) \right) T_*(y) dy$$

- ▶ The marginal tax is determined by the **global** behavior of the optimal tax code
  - ▶ a priori not obvious: understanding of the level does not necessarily translate to understanding the derivative
  - ▶ trivial for  $t \rightarrow 0$  (def of a derivative), but we show **for all**  $t$

What is  $\frac{\partial}{\partial x} q_s(x, y)$ ?

- ▶ Has a positive part and a negative part with the same total mass
- ▶ **Marginal tax** = weighted taxes paid by individuals with income below **minus** weighted taxes paid by individuals with income above
- ▶ Similar formulas for the higher derivatives

## Key to the results

- ▶ View the static optimal tax from the dynamic point of view
  - ▶ by associating the heat kernel  $q_t(x, y)$  with the operator  $L$  determining the optimal tax
- ▶ The optimal tax  $T_*(x)$  is of course time-independent
- ▶ Yet, can think of it as being invariant under a dynamic system that starts from this tax and applies the heat kernel  $q_t(x, y)$  to it
  - ▶  $t$  can be time or scale

## Summary: optimal tax

- ▶ Static optimal tax can be studied from the dynamic point of view
  - ▶ key object: a heat kernel
- ▶ New characterization: optimal tax satisfies an invariance relationship, the fairness principle
  - ▶ optimal tax is determined by the weighted average at all scales of optimal taxes at all other incomes
  - ▶ weighting behaves like a Gaussian and is tightly linked at all scales
  - ▶ behavioral effect and raised revenues are smoothed at all scales
  - ▶ applies to the higher derivatives
- ▶ Not a closed form solution but a very different view on the classic problem

# Gradient flows

- ▶ Construct a dynamic system, a **gradient flow**,
  - ▶ starts at any (optimal or suboptimal) tax function
  - ▶ changes the tax system in the direction of the steepest increase in revenues.
  - ▶ The optimal tax is a stationary point of this system.
- ▶ Show that a version of the fairness principle holds for the gradient flow
- ▶ Gradient flow is a heat equation
  - ▶ all kinds of nice properties



## Variations of taxes

- ▶ Start with any initial tax system  $T_t$
- ▶ Change in revenue from a perturbation

$$\delta R(T_t, \hat{T}_t) = \int_{\mathbb{Y}} \left\{ \phi_t + \frac{\partial}{\partial y} [T'_t \varepsilon_t \phi_t] \right\} \hat{T}_t(y) dy$$

- ▶ The **gradient flow**

$$\frac{\partial T_t(y)}{\partial t} = \phi_t(y) + \frac{\partial}{\partial y} [T'_t(y) \varepsilon_t(y) \phi_t(y)]$$

- ▶ maximizes the change in revenue in  $L^2$  norm over infinitesimally short period of time
- ▶ a continuous version of the steepest descent in a functional space
- ▶ evaluated at the current tax system:  $T_t, \varepsilon_t, \phi_t$  are given.

# Fairness principle for the gradient flow

## Proposition

*(Fairness principle for the gradient flow). For small  $\tilde{t}$ , the tax  $T_{\tilde{t}}(y)$ , generated by the gradient flow, is given by a weighted Gaussian average of the incomes:*

$$T_{\tilde{t}}(x) \sim (\tilde{t} - t) \phi_t(x) + \int_{\underline{y}}^{\bar{y}} \frac{1}{\sqrt{4\pi\sigma_t(x)(\tilde{t} - t)}} e^{-\frac{(y-x-\sigma'_t(x)(\tilde{t}-t))^2}{4\sigma_t(x)(\tilde{t}-t)}} T_t(y) dy$$

- ▶ **Key idea of the proof:** for the short  $\tilde{t}$ , the coefficients  $\varepsilon_t(y)$  and  $\phi_t(y)$  are essentially “frozen”: get the short time asymptotics of the Brownian motion.
- ▶ Extends the notion of fairness to the trajectory of the gradient flow of taxes
- ▶ Everything in the closed form but unlike the optimum holds for short  $\tilde{t}$ .
  - ▶ of course, also holds for the optimum

# Operator Splitting

- ▶ Gradient flow:
  - ▶ changes the tax schedule in favor of increasing government revenue,
  - ▶ letting  $\phi_t$  and  $\varepsilon_t$  being endogenously driven by  $T_t$
  - ▶ density and elasticity change in response to the evolution of taxes.
- ▶ Propose to evolve the system separately:
  - ▶ fix the distribution of incomes  $\phi_t$  and the elasticity  $\varepsilon_t$  for a short period of time  $\delta t$ ,
  - ▶ evolve  $T_t$ ,
  - ▶ then re-compute  $\phi_{t+\delta t}$  and  $\varepsilon_{t+\delta t}$  based on the new tax function  $T_{t+\delta t}$
- ▶ Government evaluates the changes in revenues under the current information given by the **exogenous sufficient statistics** evaluated at a given initial time.

# Heat equation

- ▶ Fixing  $\phi_t$  and  $\varepsilon_t$ , the gradient flow

$$\frac{\partial T_t(y)}{\partial t} = \phi_t(y) + \frac{\partial}{\partial y} [T'_t(y) \varepsilon_t(y) \phi_t(y)]$$

- ▶ is a heat equation, i.e., a second order pde of the form

$$\frac{\partial T}{\partial t} = \phi(y) + \frac{\partial}{\partial y} \left[ \sigma(y) \frac{\partial T(y, t)}{\partial y} \right]$$

- ▶ One of the most well-known and well-behaved partial differential equation
  - ▶ obtain a number of textbook properties

## Why heat equation?: loose intuition

- ▶ Heat tries to escape the larger is the gradient of temperature around the point
- ▶ Agents:
  - ▶ if the tax changes by  $\frac{\partial T_t(y_t(\theta))}{\partial t}$
  - ▶ the agents move their income by  $\frac{\partial y_t}{\partial t}(\theta) = -\varepsilon_t(\theta) \frac{\partial T_t'(y_t(\theta))}{\partial t}$ .
  - ▶ individual  $\theta$  adjusts his income in the opposite direction and proportionally to the change in the marginal tax rate that he faces
- ▶ If the tax is high on me compared to agents nearby, I will “escape” to a lower income

## Reference point

- ▶ The initial tax system can be rather arbitrary
- ▶ For  $\phi(y)$  and  $\sigma(y)$  fixed, the solution will converge to unique fixed point  $\tau(y)$  as  $t \rightarrow \infty$ :

$$0 = \phi(y) + \frac{\partial}{\partial y} \left[ \sigma(y) \frac{\partial \tau(y)}{\partial y} \right]$$

- ▶ **Important:** we are not interested in letting the gradient flow for all  $t \rightarrow \infty$  and thus finding  $\tau$  but only evolving it for a very small time  $t$  (so as to respect the operator splitting).
- ▶ But,  $\tau$  serves as a proper reference point to describe various smoothing properties of the gradient flow.

# Smoothing properties I

## Proposition

*The gradient flow of the revenue functional coincides with the gradient flow of the functional  $\mathcal{J}$  given by the weighted Sobolev-type seminorm  $H^1$*

$$\mathcal{J}(T) = \frac{1}{2} \int \sigma(y) (T'(y) - \tau'(y))^2 dy$$

- ▶ This gradient flow is trying to smooth out rough irregularities in the difference between  $T$  and  $\tau$ 
  - ▶ a large value of  $|T'(y) - \tau'(y)|$  implies to existence of a large value of  $(T'(y) - \tau'(y))^2$
  - ▶ the flow is trying to decrease this as quickly as possible.
- ▶  $\sigma(y)$  serves as a natural weighting measure:
  - ▶ if  $\sigma(y)$  is large, then irregularities in that region count even more severely and are dampened quicker.

# Smoothing properties II

## Proposition

*Let  $T(t, y)$  denote the solution of the heat equation associated with the gradient flow of the tax revenue functional. If  $\sigma(y)$  is bounded away from 0 and  $T(0, y)$  is bounded, then  $T(t, y)$  is infinitely differentiable for any  $t > 0$ .*

- ▶ Tax reform viewed as the gradient flow leads to the continuous tax systems.
- ▶ Moreover, the gradient flow has the effect of mollifying any tax scheme instantaneously.
  - ▶ If  $T(y)$  has large amounts of strong oscillations or maybe even discontinuous jumps, then the gradient flow acts strongest on those parts first



# Smoothing properties: Sturm-Liouville

## Proposition

Let  $T(t, y)$  denote the solution of the heat equation associated with the gradient flow of the tax revenue functional,  $T(0, y)$  be an arbitrary initial tax schedule, and  $\lambda_1$  be the first eigenvalue of the associated Sturm-Liouville operator. Then,  $\forall t > 0$  :

$$\int_a^b (T(t, y) - \tau(y))^2 dy \leq e^{-2\lambda_1 t} \int_a^b (T(0, y) - \tau(y))^2 dy.$$

- ▶ The gradient flow smoothes a measure of variability of the tax schedule, the squared deviation from the limiting stationary solution.
  - ▶ Moreover, such smoothing is exponential.
- ▶ This result is not about the convergence to the optimal tax  $T_*$  but rather about the smoothing behavior of the gradient flow at each step of the operator splitting.

# Global convergence

- ▶ Outside of the scope of this paper:
  - ▶ would be a nice Ph.D. in math thesis
- ▶ But what we have is a classical operator splitting
  - ▶ similar to splitting convection from diffusion
  - ▶ which pretty much converges under very broad circumstances  
Glowinski, Osher, and Yin (2016)
- ▶ Results on the fairness principle do not need operator splitting.

## Conclusion and extensions

- ▶ Dynamical systems can provide new insights on the analysis of static optimal taxation problems
  - ▶ Fairness principle for the optimum and for the trajectory
  - ▶ Evolution of taxes is a heat equation: unifying variational and the optimal tax approach
- ▶ Extensions (immediate):
  - ▶ Maximizing social welfare
  - ▶ Extensive margin
  - ▶ Non quasi-linear preferences
- ▶ Multidimensional types?
- ▶ More broadly: nonlinear pricing, matching, etc.