Serious Games and Gamification

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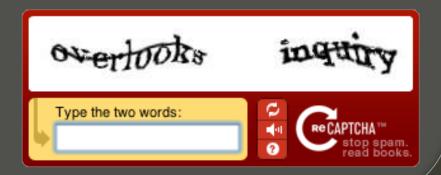
The ESP Game



http://www.gwap.com/gwap/gamesPreview/espgame/

The ESP Game: Game with a Purpose

- What's this all about?
- Need to think of words related to image
 - i.e., image tags
- a.k.a. *Google Image Labeler*















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2

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Today, less than 10% of global electricity is produced by sustainable energy sources.

This week discover YOUR power to help change that number



Serious Games

"Games with a purpose beyond just entertainment"

a.k.a.:

- Games for Change (G4C)
- Persuasive Games
- Gamification

Why Serious Games?

Why use games?

(to help with health, education, training, research, science, sustainability, advertising, work, etc. ...)

What makes games effective?

(Brainstorm with a partner)

Fun & Engagement

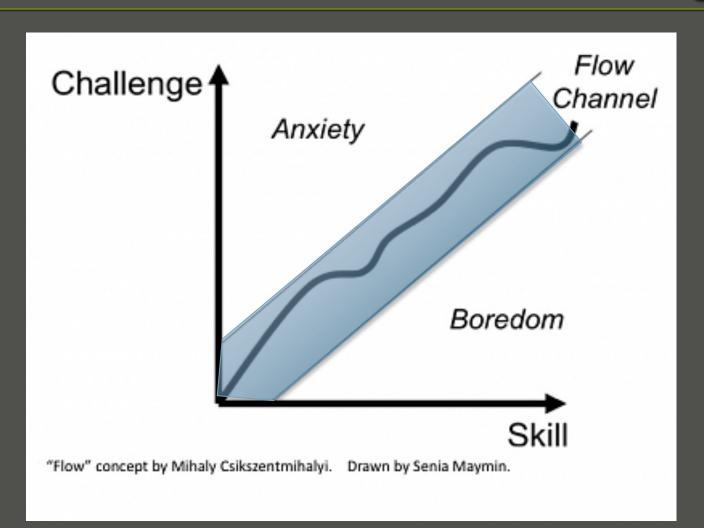
"Fun from games arises out of mastery.

It arises out of comprehension. It is the act of solving puzzles that makes games fun.

With games, learning is the drug." (Koster 2005)

Games provide a framework for clearly achieving goals

Structured Challenges



Safe Exploration



Games as Rehearsals

- Games have people try out (rehearse) actions *in-game*
 - e.g.: SimCity, A World Without Oil
- What happens when you move the action outside the game?

Pervasive Games

"Games that are integrated with everyday life"

- e.g.: PacManhattan, Chore Wars
- "Direct-Action Games"



Pervasive games for change -- what I study

Work vs. Play

Are Serious Games still playful?

• If Serious Games involve work, are they still games?

On Games...

Games are Autonomous

- "The *voluntary* attempt to overcome unnecessary obstacles" (Suits 1978)
- Games are what people choose to play

Games are Meaningful

- Play: "...but at the same time *absorbing the player* intensely and utterly" (Huizinga 1950)
- "The goal of successful game design is meaningful play" (Salen & Zimmerman 2004)

Gamification

"Integrating game dynamics into your website, service, community, content, or campaign in order to drive participation" (Bunchball via Detering)

- Implications of the term
 - (compare to "serious games")
- "-ification" => existing, proven techniques

Points, Badges, Leaderboards, Incentives

- Based on Foursquare
 - successful example
- Examples:
 - MyCokeRewards
 - DML Competition



• Is this a game?

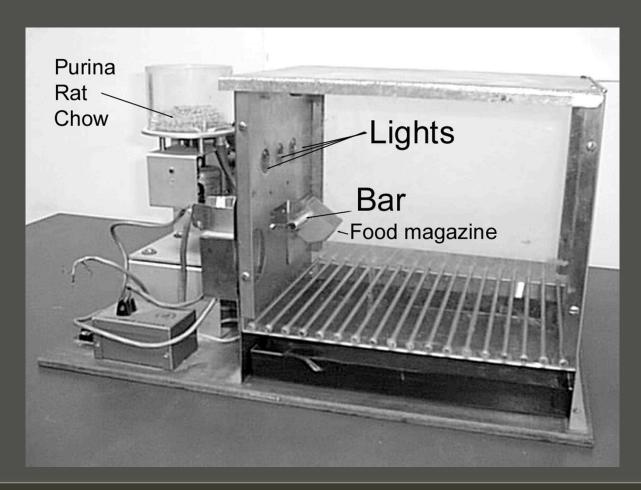






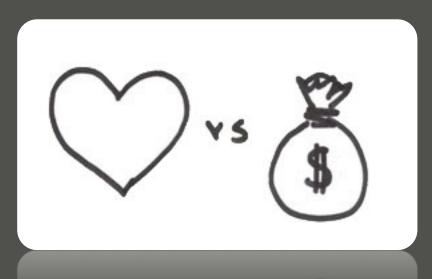
Feedback Mechanisms

Behaviorism: Action => Reward => Action



Rewards & Motivation

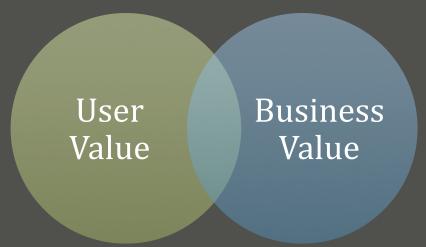
- *Intrinsic Motivation*: internal enjoyment of the task itself
- Extrinsic Motivation: external rewards or threats



Gamification...

...or Exploitationware?

- Bogost: Gamification is bullshit
 - Suggests making games is easy [it's not]
 - Replaces real incentives with fictional ones



• What do **YOU** think?

Points Everywhere



Jesse Schell, DICE 2010, http://www.ted.com/talks/jesse_schell_when_games_invade_real_life.html

What do you think?

• Is this vision inspiring or terrifying?

• Why?

Conclusion

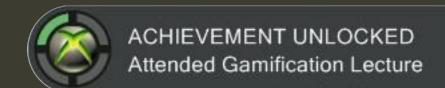
- Games can be used for things other than entertainment
 - e.g., health, education, advertising, social good
- But Serious Games also need to be good games.
 - give players autonomy and meaning
- Take-away -- always ask

Is this a game, or just a reward? What is the purpose of this game?

Any Questions?



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Some Further Reading

- http://www.slideshare.net/dings/meaningful-play-gettinggamification-right
- http://www.gamasutra.com/view/feature/6366/ persuasive_games_exploitationware.php?page=1