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Social Judgment

TABLE 4.7 Kelley's Covariation Model of the Attribution Process			
SOURCES OF INFORMATION			
Distinctiveness	Consistency	Consensus	Attribution
LOW Jim usually likes pizza, so his positive reaction is not distinctive.	HIGH Jim always likes the pizza at Mama Luigi's.	LOW No one else likes the pizza at Mama Luigi's.	PERSON Jim is a pizza lover.
HIGH Jim usually doesn't like pizza, so his positive reaction is highly distinctive.	HIGH Jim always likes the pizza at Mama Luigi's.	HIGH Everyone likes the pizza at Mama Luigi's.	STIMULUS Mama Luigi's serves great pizza.
HIGH Jim usually doesn't like pizza, so his positive reaction is highly distinctive	LOW Jim has never liked the pizza at Mama Luigi's before.	LOW No one else likes the pizza at Mama Luigi's.	SITUATION Jim was in a good mood that night; Mama Luigi's got lucky and made one good pizza