

TABLE 4.5 Asch's Change-of-Meaning Hypothesis

Trait	Meaning of Trait When Paired with <i>Warm</i>	Meaning of Trait When Paired with <i>Cold</i>
Intelligent	Smart	Devious
Skillful	Competent	Crafty
Industrious	Hardworking	Driven
Determined	Tenacious	Obstinate
Practical	Sensible	Unimaginative
Cautious	Prudent	Timid

