

Interpersonal Relationships

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TABLE 11.5 Ten Strategies Used to Initiate a Romantic Relationship with a Member of the Opposite Sex

Category	Example	All Participants	Men	Women
Talk in person	We stayed up all night talking about personal things.	94.1	91.2	97.6
<u>Touching</u>	We held hands and kissed.	63.8	69.4	57.3
<u>Ask directly</u>	I asked the other person out on a date.	62.7	77.6	45.2
Talk on the phone	We talked on the phone for four hours.	53.5	51.0	56.5
<u>Passive</u>	I let the other person do all the work.	50.2	40.1	62.1
Flirting	I flirted with my body language.	36.9	33.3	41.1
Manipulate setting	I played romantic music and lit some candles.	33.6	33.3	33.9
<u>Present self well</u>	I was charming and sweet.	22.5	32.0	11.2
Nonverbal	I made a point of looking deeply into his/her eyes.	20.3	19.0	21.8
<u>Gift-giving</u>	I brought flowers.	21.0	25.9	15.3

Note: Gender differences emerged for the five underlined categories.

Source: Clark, Shaver, and Abrahams (1999).