International Portfolios with Supply, Demand and Redistributive Shocks

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# 1' Summary

- Very interesting paper.
- Three stylized facts of international portfolios for industrial economies:
  - a. Portfolios are biased toward local equity.
  - b. They are long in foreign currency, short in domestic currency.
  - c. Valuation effects are such that exchange rate depreciation induces a positive transfer of wealth.
- How do we construct an international portfolio model that jointly reproduces these facts?
- CKM's answer: home bias in consumption, a realistic menu of assets (bonds and equities), and multiple shocks (productivity, preference, income distribution).
  - In the process of obtaining this result, CKM illustrate a number of properties of international portfolios under complete and incomplete markets.
    - Market (in)completeness depends on the number of shocks relative to the number of assets.

# Multiple Structural Shocks?

- The nature and number of exogenous shocks are crucial for CKM's results.
- I will focus on the interpretation of two of these shocks (preference and income distribution) and its potential implications for further research in this area.

#### **Income Distribution Shocks**

- CKM assume that a portion  $k \in (0,1)$  of each country's endowment is distributed to (domestic and foreign) equity holders, while the fraction 1 k is distributed to domestic households as "labor" income.
- The fraction k is subject to shocks.
- But do we really want to treat income distribution as exogenous and its fluctuations as structural shocks?
- In a model with monopolistic competition, fixed number of producers, labor as the only factor of production, and flexible prices, income distribution is determined by the elasticity of substitution between products ( $\theta > 1$ ):

labor income 
$$= w_t L_t = \left(\frac{\theta - 1}{\theta}\right) Y_t = \frac{1}{\mu} Y_t$$
, dividend income  $= d_t = \frac{1}{\theta} Y_t = \left(1 - \frac{1}{\mu}\right) Y_t$ ,

where  $\mu > 1$  is the markup of price over marginal cost.

• Changes in income distribution would be induced by shocks to  $\theta$ .

- But I am not sure we want to go in that direction.
- Price stickiness is a natural alternative.
- With quadratic costs of price adjustment (Rotemberg, 1982):

$$d_t = \left(1 - \frac{1}{\mu_t} - \frac{\kappa}{2}\pi_t^2\right)Y_t,$$

where  $\pi_t$  is product price inflation,  $\kappa \ge 0$  measures price rigidity, and

$$\mu_{t} = \frac{\theta}{(\theta - 1)\left(1 - \frac{\kappa}{2}\pi_{t}^{2}\right) + \kappa\left\{\left(1 + \pi_{t}\right)\pi_{t} - \beta E_{t}\left[\frac{Y_{t+1}}{Y_{t}}\left(1 + \pi_{t+1}\right)\pi_{t+1}\right]\right\}}$$

• In log-linear form:

$$\hat{\mu}_t = -\frac{\kappa}{\theta - 1} \left( \hat{\pi}_t - \beta \hat{E}_t \pi_{t+1} \right). \quad \Rightarrow \quad \text{New Keynesian Phillips Curve}$$

• Movements in  $\pi_t$  induce movements in the markup and affect the distribution of income.

# Income Distribution Shocks, Continued

- With sticky prices, monetary policy shocks will induce fluctuations in dividend versus labor income.
- With endogenous monetary policy, the same will be true of shocks such as productivity that induce fluctuations in the variables to which the central bank responds.
- Don't like sticky prices?
- There can be sources of cyclical markup variation under flexible prices.

#### Income Distribution Shocks and Producer Entry

- Suppose flexible prices, non-C.E.S. preferences of translog form, and allow for variation in the number of products (let's start thinking about "new product shocks"):
  - The elasticity of substitution between products increases with the number of products available to consumers:  $1 + \sigma N_t$ , where  $\sigma > 0$ , and  $N_t \equiv N_{D,t} + N_{X,t}^*$  is the number of products available (domestically produced,  $N_{D,t}$ , and imported,  $N_{X,t}^*$ ).
  - Without trade costs or other sources of PPP deviations, total dividend income generated by domestic producers is:

$$N_{D,t}d_t = \left(1 - \frac{1}{\mu_t}\right)C_t^W, \quad \mu_t = 1 + \frac{1}{\sigma N_t},$$

- where  $C_t^W$  is world consumption demand.

- Changes in the number of available products induce fluctuations in the markup and affect income distribution.
  - Bilbiie, Ghironi, and Melitz (2005): Productivity-driven fluctuations in  $N_t$  (subject to sunk entry costs) reproduce the cyclicality of U.S. markups remarkably well.

Income Distribution Shocks and Producer Entry, Continued

• Translog preferences can be combined with sticky prices:

$$\hat{\mu}_t = -\frac{\kappa}{\theta - 1} \left[ \hat{\pi}_t - \beta \left( 1 - \delta \right) \hat{E}_t \pi_{t+1} \right] - \frac{1}{\theta} \hat{N}_t,$$

where  $\sigma$  was chosen so that  $\theta = 1 + \sigma N$ , and  $\delta \in (0, 1)$  is an exogenous rate of firm "death."

• In sum, if we dig a little deeper, productivity shocks can be a likely source of fluctuations in income distribution (abstracting from monetary shocks).

# iPod Shocks

- CKM consider also shocks that shift demand between home and foreign goods in the consumption basket.
- Their preferred interpretation of these shocks is "iPod" shocks associated to new product introduction.
- I am not sure that is the best way to think of these shocks.
- New product introduction is an endogenous response to economic conditions including productivity developments.
- In turn, as shown above, new product introduction can affect income distribution.
- Empirical/quantitative issue: The endogeneity of income distribution and product creation poses questions for measurement/calibration.

# New Products and the Terms of Trade

- Additionally, new product introduction can affect terms of trade movements and the associated risk sharing:
  - In standard models with fixed number of producers, a productivity improvement causes the terms of trade to deteriorate.
  - But endogenous producer entry in a more attractive business environment can cause the terms of trade to improve following positive productivity shocks.
    - Consistent with evidence in Debaere and Lee (2004) and Corsetti, Dedola, and Leduc (2006).
- Once we think deeper about producer entry, this effect on the terms of trade will interact with the properties of different asset portfolios.

# Conclusion

- This is a very nice paper, from which I learned a lot.
- How to model the stylized facts of international portfolios?
- Bonds, equities, and (important) enough shocks to ensure market incompleteness.
- However, it seems to me that two of the three shocks considered (income distribution and iPod) can be explained in terms of the third (productivity) if we think about them more structurally.
- In turn, this will have implications for the measurement of shocks, the risk sharing properties of different asset menus, and their ability to replicate stylized facts.
  - Market incompleteness may be motivated by causes other than the number of shocks relative to assets (financial and/or informational frictions).
- I see this as a very interesting area for future work in models that incorporate realistic asset menus (including nominal bonds) and make it possible to explore international portfolio determination in conjunction with a role for policy (Benigno, 2006; Devereux and Sutherland, 2006).