

CURRICULUM VITAE

GARY G. HAMILTON

Department of Sociology
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I. EDUCATION

Bachelor of Arts degree in Sociology
University of Kansas, 1965

Master of Arts degree in Sociology
University of Washington, 1970

Doctor of Philosophy in Sociology
University of Washington, 1975

II. PROFESSIONAL POSITIONS

Professor, Department of Sociology and The Jackson School of International Studies,
University of Washington, Seattle, 1993-present

Director, The Taylor Institute, University of Washington, 1998-1999

Visiting Professor, Graduate Institute of Sociology and Anthropology, National Tsing
Hua University, Hsin Chu Taiwan, Spring 1993

Program Director, International Program for East Asian Business and Development,
Institute of Governmental Affairs, University of California, Davis, 1987-1993

Chair, Department of Sociology, University of California, Davis, 1986-1989

Professor, University of California, Davis, 1985-1993

Visiting Research Fellow, Center for Advanced Studies, National University of
Singapore, July 1987

Fulbright Lecturer/Researcher, Graduate Institute in Sociology, Tunghai University,
Taichung, Taiwan, 1984-85

Associate Professor, University of California, Davis, 1979-1985

Assistant Professor, University of California, Davis, 1975-79

Acting Assistant Professor, University of California, Davis, 1974-75

Teaching Assistant, University of Washington, 1973-74

III. PROFESSIONAL SERVICE

Member of Visiting Review Committee for the Department of Sociology, National University of Singapore, 2006

External Examiner for the Department of Sociology, Chinese University of Hong Kong, 2005-2007

Presentation before the U.S.—China Economic and Security Review Commission, May 19-20, 2005 hearing on “China and the Future of Globalization”

Member of Advisory Committee, Institute of Sociology, Academia Sinica, Taiwan

Panel Member, Dissertation Awards in Sociology, National Science Foundation

Panel Member, Social Science Research Council, East Asian, Regional Area Panel, 2000-2003

Elected Council Member, Section of Economic Sociology, American Sociological Association, 2001-2004

Editorial Board, *China Perspectives*, 1998-

Editorial Board, *Cultural Dynamics*, 1997-2000

University Mentor, Lingnan College, Hong Kong, 1996

Editorial Board, *Journal of Asian Business*, 1994-

Editorial Board, *Journal of Far Eastern Business*, 1993-.2002

Editorial Board, *Competition and Change, A Journal of Global Political Economy*, 1993-present

Organizer for Sessions in Comparative Sociology, American Sociological Association, 1997 Annual Meeting

Organizer for Sessions in Economic Sociology, American Sociological Association, 1992 Annual Meeting

Council Member, Section on Asia and Asian America, American Sociological Association, 1992-1994

External Examiner for the Department of Sociology, National University of Singapore, 1991-93

Consultant for the Public Broadcasting System's "Mini-dragon Series"

Editorial Board for de Gruyter series in Organizational Studies

Organizer for session on historical sociology for the 1989 Pacific Sociological Association Meeting in Reno, Nevada, April 1989

Member of Editorial Board for *Annual Review of Sociology* Volume 16

Organizer for sessions on comparative sociology and cross-national research for the 1988 American Sociological Association Meeting in Atlanta Georgia, August 1988

Organizer for Session on "The History of Sociology" for 1983 meeting of the American Sociological Association

Member at Large, Advisory Council, Pacific Sociological Association, 1983-85.
Secretary, Section on Comparative Historical Sociology, American Sociological Association, 1984-86

Chair of Program Committee for 1981 meeting of the Pacific Sociological Association

Organizer for Session on "Historical Sociology" for 1980 meeting at American Sociological Association

United States Army, Officer, Military Intelligence 1966-69 (OCS, 1966-67; Vietnam, 1967-68)

IV. HONORS

Fellow at the Bellagio Study Center, Bellagio, Italy, Rockefeller Foundation, August and September, 2000

Fellow at The Center for Advanced Study in the Behavioral Sciences, 1999-2000

Guggenheim Fellowship, 1989-90

Received Honorable Mention for "Market Culture and Authority: A Comparative Analysis of Management and Organization in the Far East" (with Nicole Biggart) for the best article written in the area of comparative, historical sociology in the three years preceding 1987

Fulbright-Hays Lecturer/Research Award, 1984-85

Summer Research Development Award, 1984

Distinguished Teaching Award, University of California, Davis, 1982-83.

Regents' Junior Faculty Fellowship, Summer 1977

Woodrow Wilson Dissertation Fellow, University of Washington, 1972-73 (included field research in Hong Kong)

NDEA VI (Chinese language study), University of Washington 1970-71, 1971-72

NDEA Undergraduate Research Fellow, University of Kansas, 1963-64 (Chemistry), 1964-65 (Sociology)

V. GRANTS

Principal Investigator, Rockefeller Foundation Grant for research on Global Retailing and Asian Manufacturing. \$75,000 September 2005-December 2007

Principal Investigator, Sloan Foundation Grant to write an edited book on Global Retailing: Consequences for Suppliers and Customers, \$44,000, July 2005- December 2007

Principal Investigator, Sloan Foundation Grant to hold a workshop on "Marketing, Merchandising, and Retailing: The Role of Intermediaries in Global Value-chains, May 2004-July 2005.

Principal Investigator, Ford Foundation Grant for "Crossing Border: Revitalizing Area Studies Program," September 1997-June 1999.

Co-Investigator, Chiang Ching-kuo Foundation Grant, September 1996-August 1999 for a collaborative project on Taiwan's semi-conductor industry.

Co-Principal Investigator, Ford Foundation Grant, January 1995-December 1996 for a collaborative project on business groups and international trade in Taiwan and South Korea.

Co-Principal Investigator, Royalty Research Fund, University of Washington, August 1994-July 1995, for the study of Hong Kong Business Networks in the 1940's.

Co-Principal Investigator, Ford Foundation Grant, September 1991-September 1993 for a collaborative project on the economic characteristics of East Asian business groups.

Co-Principal Investigator, Chiang Ching-kuo Foundation Grant, September 1990-June 1993 for a collaborative project on Taiwan's economic organization.

Principal Investigator, National Science Foundation Conference Grant, 1989-90 to host a conference on East Asian business networks at the Centre of Asian Studies, University of Hong Kong

Principal Investigator of three Pacific Rim Research Grants, July 1986-June 1990 for collaborative projects on Asian business organization

Principal Investigator, National Science Foundation Grant (SES-8606582), July 1986-December 1989 for the comparative study of East Asian inter-firm networks

Principal Investigator, National Science Foundation Grant (Soc. 78-06945) August 1978 - January 1981 for the study of California gubernatorial appointees

Additional non-research funding received for the East Asian Business and Development Archive from Acer Corporation, Japan Foundation, and the University of California.(1987-91)

VI. PUBLICATIONS

Books

2006 *Emergent Economies, Divergent Paths: Economic Organization and International Trade in South Korea and Taiwan.* (with Robert C. Feenstra). New York: Cambridge University Press.

2006 *Commerce and Capitalism in Chinese Societies.* London: Routledge.

1999 *Cosmopolitan Capitalists: Hong Kong and the Chinese Diaspora at the end of the 20th Century*. (Editor and contributor). University of Washington Press.

1997 *The Economic Organization of East Asian Capitalism* (with Marco Orrù and Nicole Biggart). Thousand Oaks, California: Sage Publications..

1996 Editor of *Asian Business Networks*. Berlin: Walter de Gruyter. This is a revised version of the below listed *Business Networks and Economic Development in East and Southeast Asia*.

1992 *From the Soil: The Foundation of Chinese Society*. A translation of Fei Xiaotong's *Xiangtu Zhongguo*, with Introduction and Epilogue (with Wang Zheng). Berkeley: University of California Press.

1991 Editor of *Business Networks and Economic Development in East and Southeast Asia*. Hong Kong: Centre of Asian Studies.

1996 *Menguak Jaringan Bisnis Cina Di Asia Timur Dan Tenggara*. Translated into Indonesian by Alexander Irwan. Jakarta: Penerbit PT Gramedia Pustaka Utama.

1990 *Zhongguo shehui yu jingji* (Chinese Society and Economy; a collection and translation of my articles on Chinese society, in Chinese), Chang Wei-an, Jai Ben-ray, and Chen Chieh-hsuan (editors and translators). Taipei: Lien-ching.

1984 *Governor Reagan, Governor Brown: A Sociology of Executive Power* (with Nicole Biggart). New York: Columbia University Press.

Forthcoming

Book Chapters

2006 "Global Retailers and Asian Manufacturers," (with Misha Petrovic). Pp. 208-220 in *Handbook of Research on Asian Business*, edited by Henry Wai-chung Yeung. Cheltenham, UK: Edward Elgar.

2006 "Making Global Markets: Wal-Mart and Its Suppliers" (with Misha Petrovic) Pp. 107-142 in *Wal-Mart: The Face of 21st Century Capitalism*, edited by Nelson Lichtenstein. New York: The New Press.

2003 "The Influence of Commercial Organization on Commodity Production: Cotton Textiles in 19th and Early 20th Century China"(with Chang Wei-an). Pp. 173-213 in *The Resurgence of East Asia*, edited by Giovanni Arrighi, Takeshi Hamashita, and Mark Selden. London: Routledge.

2001 "Social Logic as Business Logic: Guanxi, Trustworthiness, and the Embeddedness of Chinese Business Practices" (with Wai-keung Chung). Pp. 325-346 in *The Legal Culture of Global Business Transactions*, edited by Richard Appelbaum, William Felstinger, and Volkmar Gessner. Oxford: Hart Publishing.

2001 "The Organization of the Taiwanese and South Korean Economies: A Comparative Equilibrium Analysis," (with Robert Feenstra and Deng-Shing Huang). Pp.

- 86-142 in *Networks and Markets*, edited by James Rauch and Alessandra Casella. New York: Russell Sage.
- 2001 "Introduction" (with James Rauch). *Integrating Networks and Markets*. Pp. 1-29 in *Networks and Markets*, edited by James Rauch and Alessandra Casella. New York: Russell Sage.
- 2000 "Reciprocity and Control: The Organization of Chinese Family-owned Conglomerates." Pp. 55-74 in *Globalization of Chinese Business Firms*, edited by Henry Wai-chung Yeung and Kris Olds. New York: St Martins Press.
- 1999 "Asian Business Networks in Transition or What Alan Greenspan Does Not Know about the Asian Business Crisis." Pp. 45-61 in *The Politics of the Asian Economic Crisis*, edited by T.J. Pempel. Ithaca, N.Y.: Cornell University Press
- 1998 "Patterns of Asian Capitalism: The Cases of Taiwan and South Korea." Pp. 181-199 in *Networks, Markets, and the Pacific Rim: Studies in Strategy*, ed. by Mark Fruin. New York: Oxford University Press.
- 1998 "The Organization of Economies" (with Robert Feenstra). Pp. 153-180 in *The New Institutionalism in Sociology*, edited by Victor Nee and Mary Brinton. New York: Russell Sage.
- 2001 "The Organization of Economies" (with Robert Feenstra). Pp. 153-180 in *The New Institutionalism in Sociology*, edited by Victor Nee and Mary Brinton. Second Edition. Stanford: Stanford University Press.
- 1998 "The Organization of the Taiwanese and South Korean Economies: A Comparative Analysis" (with Robert Feenstra). Pp. 5-23-5-56 in *The Economic Implications of Liberalizing APEC Tariff and Nontariff Barriers to Trade*. Washington, DC: U.S. International Trade Commission
- 1998 "Culture and Organization in Taiwan's Market Economy." Pp. 41-77 in *Market Cultures: Society and Morality in the New Asian Capitalisms*, edited by Robert Hefner. Boulder, Colorado: Westview Press.
- 1997 "Hong Kong and the Rise of Capitalism in Asia." Pp. 118-148 in *Dynamic Hong Kong: Its Business and Culture*, edited by Wang Gungwu and Wong Siu-lun. Hong Kong: Centre of Asian Studies, The University of Hong Kong.
- 1997 "Ethnicity and Capitalist Development: The Changing Role of the Chinese in Thailand." (with Tony Waters) Pp. 258-284 in *Essential Outsiders: Chinese and Jews in the Modern Transformation of Southeast Asia and Central Europe*, edited by Daniel Chirot and Anthony Reid. Seattle: University of Washington Press.
- 1996 "The Organization of Capitalism in South Korea and Taiwan." Pp. 19-44 in *Hongkong Bank of Canada, Papers on Asia*. No. 2, edited by A.E. Safarian and Wendy Dobson. Toronto: University of Toronto Press.
- 1996 "The Theoretical Significance of Asian Business Networks" A new chapter added to *Asian Business Networks*. Berlin: Walter de Gruyter.
- 1996 "Overseas Chinese Capitalism." Pp. 328-342 in *Confucian Traditions in East Asian Modernity*, edited by Tu Wei-ming, Cambridge, Mass.: Harvard University Press.

1995. "Economic Organization and Chinese Business Networks in Thailand." Pp. 87-111 in *Corporate Links and Direct Foreign Investment in Asia and the Pacific*, edited by Edward K.Y. Chen Peter Drysdale. Pymble, NSW, Australia: HarperEducational Publishers.

1994 "Civilizations and the Organization of Economics." Pp. 183-205 in *The Handbook of Economic Sociology*, ed by Neil J. Smelser and Richard Swedberg. Princeton: Princeton University Press.

1992 "On the Limits of a Firm-Based Theory to Explain Business Networks: The Western Bias of Neoclassical Economics" (with Nicole Biggart) in *Organizations and Networks*, edited by Nitin Nohria and Robert Eccles, Harvard Business School Press.

1991 "The Organizational Foundations of Western and Chinese Commerce: A Historical and Comparative Analysis." Chapter prepared for *Business Networks and Economic Development in East and Southeast Asia*.

1991 "Organizational Isomorphism in East Asia: Broadening the New Institutionalism" (with Marco Orrù and Nicole Biggart) In *The New Institutionalism in Organizational Analysis*, edited by Walter W. Powell and Paul J. DiMaggio. Chicago: University of Chicago Press. pp. 361-389.

1990 "Tien gao Huangti Yuan" (Heaven is High and the Emperor Is Far Away). In Chinese, an English original translated into Chinese by Jai Ben-ray. *Chinese Society and Economy*. Taipei: Lien-ching.

1990 "The Network Structures of East Asian Economies" (with William Zeile and Wan-Jin Kim). In *Capitalism in Contrasting Cultures*, edited by S.R. Clegg and S.G. Redding. Berlin: de Gruyter.

1989 "The Organizational Structure of East Asian Business Groups" (with Marco Orrù). In *Korean Managerial Dynamics*, edited by Kae H. Chung and Hak Chong Lee. New York: Praeger Publishers. (A revised version of a 1987 article by the same name published in *Proceedings, Pan-Pacific Conference IV*, pp. 124-127.)

1988 "Consumerism without Capitalism: Consumption and Brand Names in Late Imperial China" (with Lai Chi-kong). . Pp. 253-277 in [The Social Economy of Consumption](#), edited by Benjamin Orlove and Henry Rutz. New York: University Press of America.

1988 "The Future for History in Sociology" (with John Walton). In *The Future of Sociology*, edited by Edgar Borgatta and Karen Cook. Beverly Hills, CA: Sage.

1984 "Configuration in History: The Historical Sociology of S.N. Eisenstadt," In *Vision and Method in Historical Sociology*, edited by Theda Skocpol. Cambridge: Cambridge University Press.

Forthcoming

2007 "The Round Table: A Reconsideration of Chinese Business Networks," (with Kao Cheng-shu). Forthcoming in Wong Siu-lun (ed.), *Paradigms and Perspectives on Hong Kong Studies*. University of Hong Kong Press.

2006 "Global Retailers and Asian Manufacturers." (with Misha Petrovic). In Henry Yeung, ed., *Handbook of Asian Business*. Edward Elgar.

Articles

- 2003 "A Market-Power Based Model of Business Groups,"(with Robert C. Feenstra and Deng-Shing Huang). *Journal of Economic Behavior and Organization* 51: 459-485.
- 2002 "Chaebols and Catastrophe: A New View of Korean Business Groups and Their Role in the Financial Crisis," (with Robert C. Feenstra and Eun Mie Lim), *East Asian Economic Papers* 1:2, pp. 1-45.
- 2000 "Reflexive Manufacturing: Taiwan's Integration in the Global Economy" (with Cheng-shu Kao). *International Studies Review* 3,1 (June): 1-19.
- 2000 "Neither States Nor Markets: The Role of Economic Organization in Asian Development" (with Robert Feenstra, Wongi Choe, Chung Ku Kim and Eun Mie Lim). *International Sociology*. 15 (2, June): 291-308.
- 1999 "Business Groups and Trade in East Asia: Product Variety" (with Robert Feenstra and Maria Yang), *Journal of International Economics* 48:71-100.
- 1997 "Chuantong Zhongguo mianfangzhi shougunge de zhuanxing" (The transformation of China's traditional handicraft industry) (with Chang Wei-an). *Difang shehui* (Local society) 1, 1: 211-254.
- 1996 "The Quest for a Unified Economics." *Industrial and Corporate Change* 5, 3: 907-916.
- 1996 "Competition and Organization: A Reexamination of Chinese Business Practices." *Journal of Asian Business* 12, 1: 7-20.
- 1995 "Varieties of Hierarchies and Markets." (with Robert Feenstra) *Industrial and Corporate Change* 4 (1):51-92.
- 1998 Reprinted in Giovanni Dosi, David J. Teece and Josef Chytry (eds.) Technology, Organization and Competitiveness: Perspectives on Industrial and Corporate Change. Oxford University Press.
- 1995 "Contextualizing Organizations in Societies and History" *Newsletter of the Comparative and Historical Sociology Section of the American Sociological Association* Vol 7, No. 3.
- 1991 "The Organization of Business in Taiwan:" A Reply to Numazaki" (with Nicole Biggart). *American Journal of Sociology* 96:999-1006.
- 1990 "The Institutional Foundations of Chinese Business: The Family Firm in Taiwan" (with Kao Cheng-shu). *Comparative Social Research* 12: 135-151.
- 1990 "Patterns of Inter-firm Control in Japanese Business" (with Marco Orrù and Mariko Suzuki). *Organization Studies* 10: 549-574.
- 1990 "Patriarchy, Patrimonialism and Filial Piety: A Comparison of China and Western Europe." *British Journal of Sociology* 41 (March): 77-104.

- 1991 Translated version in *Chinese Religious Ethics and Modernization* edited by Wong Sui-lun, Social Science Research Center, University of Hong Kong.
- 1990 "Explaining Asian Business Success: Theory No. 4" (with Nicole Biggart). *Business and Economics Review* 5: 11-16.
- 1989 "The Problem of Control in the Weak State: Domination in the U.S., 1880-1920" (with John Sutton). *Theory and Society* 18 (January).
- 1989 "Heaven is High and the Emperor is Far Away" (an extensively revised version of the essay first prepared for *Chinese Society and Economy*). *Revue europeenne des sciences sociales* 27: 141-167.
- 1988 "Market, Culture, and Authority: A Comparative Analysis of Management and Organization in the Far East" (with Nicole Woolsey Biggart), *American Journal of Sociology*, Special Issue on Economic Sociology 94 (July): S52-S94.
- 1991 Reprinted in *Sociology of Economic Life*, Mark Granovetter and Richard Swedberg (eds.). Boulder: Westview Press.
- 1994 Reprinted in *Complex Organizations*, edited by Richard Hall. Aldershot: England: Dartmouth Publishing Company.
- 1995 Reprinted in *The Political Economy of East Asia: China, Korea, and Taiwan*, Vol 2. edited by John Ravenhill. Brookfield, VT: Edward Elgar Publishing.
- 1987 "An Institutional Theory of Leadership" (with Nicole Biggart). *The Journal of Applied Behavioral Science* 23: 429-441.
- 1987 "Enterprise Groups in East Asia: An Organizational Analysis" (with Marco Orrù and Nicole Biggart). *Shoken Keizai* (Financial Economic Review) 161 (September): 78-106.
- 1987 "Max Weber and the Analysis of East Asian Industrialization" (with Kao Cheng-shu). *International Sociology* 2: 289-300.
- 1987 "The Organizational Structure of East Asian Business Groups: A Comparative Analysis of Japan, South Korea, and Taiwan" (with Marco Orrù). *Proceedings, Pan-Pacific Conference IV*: 124-127.
- 1987 "The 'New History' in Sociology." *Journal of Politics, Culture and Society* 1 (1): 89-114. (Revised version of 1985 article by the same title.)
- 1986 "Jinshi Zhongguo shangbiao yu quanguo dushi shihchang" (Chinese brandnames and the national marketing system in modern times) (with Lai Chi-kang). *The Proceedings of the Conference on the Recent History of Chinese Regionalism*, Taipei, Taiwan: Academia Sinica, 49-84.
- 1985 "Temporary Migration and the Institutionalization of Strategy." *International Journal of Intercultural Relations* 9: 405-425.
- 1985 "The 'New History' in Sociology." *Tunghai Journal of Social Sciences* 3: 321-344.

- 1985 "Why No Capitalism in China: Negative Questions in Comparative Historical Sociology." *Journal of Developing Societies* 2: 187-211.
- 1985 Reprinted in Andreas E. Buss (ed.) *Max Weber in Asian Studies*. Leiden: E.J. Brill, 65-89.
- 1985 "Why People Obey: Theoretical Observations on Power and Obedience in Complex Organizations" (with Nicole Biggart), *Sociological Perspectives* 28, (January): 3-28.
- 1984 "The Power of Obedience" (with Nicole Biggart). *Administrative Science Quarterly* 29, (December): 540-549.
- 1984 "Patriarchalism in Imperial China and Western Europe: A Revision of Weber's Sociology of Domination." *Theory and Society* 13, (May): 393-426.
- 1983 "Discipline and Education: The Neo-Classical Pedagogy of Modern Universities." *Journal of Thought* 18, (Winter): 107-116.
- 1980 "Making the Dilettante an Expert" (with Nicole Biggart). *The Journal of Applied Behavioral Science* 16 (2): 192-210.
- 1979 "Regional Associations and the Chinese City: A Comparative Perspective." *Comparative Studies in Society and History* 21 (3): 338-353.
- 1978 "Pariah Capitalism: A Paradox of Power and Dependence." *Ethnic Groups: An International Periodical of Ethnic Studies* 2 (Spring): 1-15.
- 1978 "The Structural Sources of Adventurism." *American Journal of Sociology* 83 (May): 1466-1490.
- 1977 "Chinese Merchant Associations: Conspiracy or Combination." *Ch'ing-shih Wen-ti* 3 (December): 50-71.
- 1977 "Ethnicity and Regionalism: Some Factors Influencing Chinese Identities in Southeast Asia." *Ethnicity* 4:337-351.
- 1977 "Chinese Consumption of Foreign Commodities: A Comparative Perspective." *American Sociological Review* 42 (December): 877-891.
- 1986 Translation: "Zhongguo ren dui weiguo shangpin de xiaofei: yige bijiao de guandian." Translated by Chang Wei-an. *Si yu yan* (Thought and Word) 24, (November): 406-425.

Forthcoming:

Review Essays and Book Reviews

- Review of Neil Fligstein, *The Architecture of Markets: An Economic Sociology of Twenty-First-Century Capitalist Societies*, *American Journal of Sociology*, March 2002.

- Review of Richard Swedberg, *Max Weber and the Idea of Economic Sociology*, *Contemporary Sociology*
- Review of Gregor Benton and Frank N. Pieke, eds., *The Chinese in Europe*, in *The China Review* 6, 2 (Fall 1999): 380-2.
- Review of Mayfair Mei-hui Yang, *Gifts, Favors, and Banquets: The Art of Social Relationships*, in *American Journal of Sociology* 101 (July 1995): 233-235.
- Review of Michael L. Gerlach, *Alliance Capitalism: The Social Organization of Japanese Business*, in *American Journal of Sociology* 99 (March 1994)
- Review of Richard Whitley, *Business Systems in East Asia: Firms, Markets, and Societies*, in *Contemporary Sociology* 23, 4, (January 1994), pp. 11-12.
- Review of Robert Wade, *Governing the Market, Economic Theory and the Role of Government in East Asian Industrialization*, in *Contemporary Sociology* 21 (July 1992), 473-475.
- Review of Dennis McNamara, *The Origins of Korean Enterprise, 1910-1945*, *American Journal of Sociology*.
- Review of Alice H. Amsden, *South Korea and Late Industrialization* (with William Zeile), in *American Journal of Sociology* 95 (May 1990): 1611-1612.
- Review of Edwin A. Winckler and Susan Greenhalgh (eds.), *Contending Approaches to the Political Economy of Taiwan*, in *Contemporary Sociology* 19 (January 1990): 33-35.
- Review of Wong Siu-lun, *Emigrant Entrepreneurs: Shanghai Industrialists in Hong Kong*, in *China Quarterly* 119 (Sept. 1989): 649-50.
- Review of D. Eleanor Westney, *Imitation and Innovation: The Transfer of Western Organizational Patterns to Meiji Japan*, in *American Journal of Sociology* 94 (July 1988): 204-206.
- Review Essay of Charles C. Ragin, *The Comparative Method*, in *Contemporary Sociology* 17 (May, 1988): 418-420.
- Review of E. Cohen, M. Lissak, and U. Almagor (eds.), *Comparative Social Dynamics*, in *American Journal of Sociology* 91 (May, 1986): 1460-1461.
- Review of Joseph Bensman, A. Vidich and N. Gerth (eds.), *Politics, Character and Culture: Perspectives from Hans Gerth*, in *American Journal of Sociology*, 89 (May, 1984): 1445-1447.
- Review of John H. Kautsky, *The Politics of Aristocratic Empires*, in *Contemporary Sociology*, 12 (September, 1983): 531-2.
- Review of G. William Skinner, *The City in Late Imperial China*, in *Journal of Asian and African Studies*, 18 (1983): 292-3.
- Review of *American Rural Small-Scale Industry Delegation, Rural Small-scale Industry in the People's Republic of China*, in *Agricultural History*, 53: 407-408.

Review of Paul Wong, *China's Higher Leadership in the Socialist Transition*, in *Social Forces*, 56.

Review of William Brugger, *Democracy and Organization in Chinese Industrial Enterprise 1948-1953*, in *Contemporary Sociology*, 6 (January, 1977): 53-54.

Review of F.C.T. Choi, *Chinese Migration and Settlement in Australia*, James Watson, *Emigration and the Chinese Lineage*, and Charles Hoffman, *The Chinese Worker*, in *Contemporary Sociology*, 5 (September, 1976): 647-648.

VII. PAPERS (In chronological order)

"Pariah Capitalism: A Paradox of Power and Dependence." Presented at the Pacific Sociological Association meeting, April, 1972.

"Merchants and Regionalism in Imperial China." Presented at Canton Delta Seminar, March, 1973, under sponsorship of the Centre of Asian Studies, University of Hong Kong.

"Double Identities: Some Thoughts on Factors Influencing Chinese Ethnic Identities in Southeast Asia." Presented at the Regional Conference of the Association for Asian Studies (ASPAC), June, 1975.

"Merchants and Modernization: Changing Views of Chinese Commerce." Presented at the California Regional Seminar for Chinese Studies, December, 1975.

"Chinese Consumption of Foreign Commodities." Presented at the International Society for the Comparative Study of Civilizations, April, 1976.

"Chinese Merchant Associations: Conspiracy or Combination." Presented at the East Asian Studies Colloquium, Davis, California, November, 1976.

"The Structural Sources of Adventurism: The Argonauts in the California Gold Rush." Presented at the Pacific Sociological Association meetings, April, 1977.

"Regional Associations and the Chinese City: A Comparative Perspective." Presented at the Regional Conference of the Association for Asian Studies (ASPAC), June, 1977.

"Regionalism in Imperial China." Presented at the American Sociological Association Meetings, September, 1977.

"Political Organization and Personal Staffs: Strategies of Gubernatorial Control in California State Government" (with Nicole Biggart). Presented at the American Sociological Association Meetings, September, 1978.

"Why No Native Merchant Associations? Some Reflections on the Urban Functions of Regional Associations." Presented at the Colloquium Series of the Center for East Asian Studies, Stanford University, February, 1979.

Discussant in session on "Chinese at the Sinitic Frontier: Adjustments to Life Overseas." Association for Asian Studies meetings, April, 1979.

"Making the Dilettante an Expert: Personal Staffs in Public Bureaucracies" (with Nicole Biggart). Presented at the Pacific Sociological Association meeting, April, 1979.

"Motive and Migration: On a Theory of Temporary Migration" (with Michael Supancic). Presented at the Pacific Sociological Association meetings, April, 1979.

"Loyalty and the Mechanisms of Obligation in Public Bureaucracies" (with Dena M. Robertson and Nicole Biggart). Presented at the American Political Science Association meetings, September, 1979.

"The Sense of History." Presented at the Conference on Methods of Historical Social Analysis, Harvard University, October, 1979.

"The Absence of Native Merchants in Late Imperial China." Presented at the American Sociological Association meeting, August, 1980.

"Monarch, Official, Father, Husband: Authority and Organization in Imperial China." Presented at the Department of Sociology Colloquium Series, University of California, Berkeley, May, 1981.

"Patriarchy, Patrimonialism, and Structures of Orthodoxy: An Appreciative Revision of Max Weber on China." Presented at the ACLS-NEH Sponsored Conference on "Orthodoxy and Heterodoxy in Late Imperial China" held at Montecito, California, August, 1981.

"The Common Law and Social Reform: The Rise of Administrative Justice in the U.S., 1880-1920" (with John R. Sutton). Presented at the 1982 Annual Meeting of the Law and Society Association, June, 1982.

Discussant in session on "Comparing Social Systems" at 1982 Annual Meeting of the American Sociological Association, September, 1982.

"The Power of Obedience" (with Nicole Woolsey Biggart). Presented at the 1982 Annual Meeting of the Society for the Study of Symbolic Interaction, September, 1982.

"Patrimonialism, Hierocracy, and Developmental Trends in Imperial China and Western Europe." Presented at the 1982 Annual Meeting of the Social Science History Association, November, 1982.

"The Policy Effects of Management Style" (with Nicole Woolsey Biggart). Presented at the American Political Science Association meetings, September, 1983.

"Why People Obey: Some Theoretical Observations on Obedience in Complex Organizations" (with Nicole Woolsey Biggart). Presented at the American Sociological Association meeting, August, 1983.

"Patriarchy, Patrimonialism, and Filial Piety: A Comparison of China and Western Europe." Presented at the American Sociological Association meeting, August, 1983; Academia Sinica, Institute of Modern History, October, 1984.

Discussant in the session on "Comparative Peasant Rebellions" at the 1983 Annual Meeting of the American Historical Association.

"Why No Capitalism in China: Negative Questions in Comparative Historical Sociology." Presented at the Political Economy and China Colloquium Series at the

University of Washington, Seattle, 13 February, 1984; Academia Sinica, Institute of Ethnology, January 14, 1985; American Sociological Association Meeting, 1985.

"The 'New History' in Sociology, a Critical Evaluation." Presented at the 1984 Annual Meeting of the Pacific Sociological Association, April, 1984.

"Market, Culture, and Authority: A Comparative Analysis of Management and Organization in the Far East" (with Nicole Woolsey Biggart). Paper presented at the following locations: Pan Pacific Conference II, Seoul, Korea; Graduate Institute of Sociology Seminar Series, Tunghai University, Taiwan; Organization Studies Seminar Series, Stanford University; Regional Seminar, Center of Chinese Studies, University of California, Berkeley; All UC Economic History Conference; American Sociological Association, 1986 Annual Meeting.

"The Heaven is High and the Emperor is Far Away: Legitimacy and Structure in the Chinese State." Paper presented at the following locations: Sociology Seminar Series, University of California, Santa Cruz; Sociology Seminar Series, University of California, Davis.

"Consumerism without Capitalism: Product Differentiation and Consumption in Late Imperial China" (with Chi-kong Lai). Paper presented at the 1986 Annual Meeting of the Society of Economic Anthropology.

Invited presentation of Government Organizations (with Nicole Woolsey Biggart) at Stanford University sponsored Organizational Studies Meeting, Asilomar, California, May 1986.

"Max Weber and the Analysis of East Asian Industrialization" (with Kao Cheng-shu). Paper presented at the World Congress of Sociology, New Delhi, India, August 1986.

"Leadership as a Strategy of Domination" (with Nicole Woolsey Biggart). Paper presented at the Annual Meeting of the American Sociological Association, August 1986.

"The Organizational Structure of East Asian Business Groups: A Comparative analysis of Japan, South Korea, and Taiwan" (with Marco Orru). Paper given at Pan Pacific Conference IV. Taipei, May 1987.

"An Organizational Analysis of Business Groups in East Asia." Invited presentations in Thematic Session (with Marco Orru and Nicole Biggart). Annual Meeting of the American Sociological Association, August 1987. Versions also presented in special seminars at Tunghai University, Taiwan, May 1987; at National University of Singapore, July 1987; and at the Japan Securities Research Institute, Osaka, August, 1987.

"The Future for History in Sociology" (with John Walton). Presented at the National University in Singapore, July 1987.

"The Institutional Foundations of Chinese Business: The Family Firm in Taiwan" (with Kao Cheng-shu). Presented at the International Conference on the International Significance of Taiwan's Developmental Experience: Retrospects and Prospects, Tunghai University, Taiwan, November, 1987. A version also presented at the American Sociological Association Meeting, August 1988.

"Patterns of Hong Kong Economic Growth." Presented to the Berkeley-Hong Kong Roundtable, UC Berkeley, November 1987.

"The Research Experience." Presented for the University of California, Davis Campus Library Associates, 15, December 1987.

"Explaining the Success of East Asian Businesses." Presented to the Agriculture Leadership Program, Class XVII, 8 February 1988, and to the California Senate Office of Research, 13 May 1988.

"The Network Structures of East Asian Economies" (with William Zeile and Wan-Jin Kim). Presented at the APROS Conference 6-8 April 1988, University of Hong Kong.

"Domination in Japanese Business Groups" (with Marco Orru and Mariko Suzuki). Presented at the American Sociological Association Meeting, August 1988, Atlanta, Georgia.

"Explaining Asian Business Success: Theory No. 4" (with Nicole Biggart). Presented at the thematic session "Our Role in the Pacific Rim" at the Annual Meeting of the American Society for Engineering Education, Pacific Southwest Section, held at the University of California, Davis, October 27-28, 1988.

"Patterns of Asian Capitalism: The Cases of Taiwan and South Korea." Invited presentation for the Korean Workshop and the Department of Sociology, University of Chicago, January 1989; Invited presentation for the Center for International Studies, Duke University, March 1989; Invited presentation for the Departments of Sociology and Asian Studies, Stanford University, May 1989; Invited presentation for the Seminar in Transaction Cost Theory, University of California, Berkeley, September 1989.

"The Organizational Foundations of Chinese Commerce: A Historical and Comparative Analysis." Presented at the Annual Meeting of the Association for Asian Studies, Washington, D.C., March, 1989; invited presentation in the Department of Sociology, University of Arizona, April 1989.

Discussant for Thomas Gold's paper, "Party-State Versus Society in China," in The Center for Chinese Studies, the Fall Regional Seminar 1989, held at University of California, Berkeley, September 1989.

"Business Networks in Hong Kong, An Outline of a Project in Progress." Presented at the Workshop on "The Hong Kong History, Economy, Culture, and Society Project" held at the University of Hong Kong, December, 1989.

"Markets and Democracy in East Asia." Presented at the Conference on "Confucian Humanism and Modernisation: The Institutional Imperatives," held in Marina Mandarin Hotel, Singapore, January 1990.

"Overseas Chinese Capitalism." Presented at the World Congress of the International Sociological Association, Madrid, Spain, July 1990.

"Modes of Incorporation in an Industrial World: The Social Economy of Global Capitalism" (with Gary Gereffi). Presented at the Annual Meeting of the American Sociological Association, Washington, D.C., 1990.

"On the Limits of a Firm-based Theory to Explain Business Networks: The Western Bias of Neoclassical Economics" (with Nicole Biggart). Presented at the "Networks and Organizations Conference," Harvard Business School, August 1990, Annual Meeting of the American Sociological Association, Cincinnati 1991.

"Economic Networks in Asia: Towards an Institutional Explanation" Presented at the Annual Meeting of The Society for the Advancement of Socio-Economics, University of California, Irvine, March 27-29, 1992.

"Family and Big Business in the Industrialization of Taiwan." Presented at the Annual Meeting of the Association for Asian Studies, Washington D.C., April 2-5, 1992.

"The Social Economy of Global Capitalism" (with Gary Gereffi). Presented at the Annual Meeting of the American Sociological Association, Pittsburgh, Pennsylvania, August 1992

"Networks and Entrepreneurship in Demand-Responsive Economies: The Case of Taiwan." Presented at the Symposium on the Great Transformation in South China and Taiwan: Markets, Entrepreneurship, and Social Structure. Cornell University, October 16 to 18, 1992.

"Civilizations and the Organization of Economies." Presented at a conference sponsored by Russell Sage Foundation for the purpose of preparing *The Handbook of Economic Sociology*, February 5-6, 1993.

"Embeddedness and Economic Organization: A Comparison of Business Groups in Taiwan and South Korea." Presented at the Vancouver Network Conference, University of British Columbia, September 10-12, 1993.

"Varieties of Hierarchies and Markets." (with Robert Feenstra) Presented at the Fifth International Week on the History of the Enterprise, Varese, Italy, 15-17 December 1993. Also presented at the New Institutionalism in Economic Sociology held at Cornell University, October 7-9, 1994

"Chinese Capitalism in Thailand: Embedded Networks and Industrial Structure." (with Tony Waters) Presented at SSRC sponsored conference on Minority Entrepreneurs and Modern Nationalism, Central Europe and Southeast Asia, La Jolla, January 1994.

"Organization and Processes in Taiwan's Capitalist Economy." Paper presented SSRC sponsored workshop on Market Cultures: Entrepreneurial Precedents and Ethical Dilemmas in East and Southeast Asia, Harvard University, October 1-2, 1994.

"Competition and Organization: A Reexamination of Chinese Business Practices." Paper presented at the Workshop on The China Circle: Regional Consequence of Evolving Relations among the PRC, Taiwan, and Hong Kong-Macao, Sponsored by the Institution on Global Conflict and Cooperation in Association with The Centre for Asian Studies, University of Hong Kong.

"Ethnicity and Capitalist Development: The Changing Role of the Chinese in Thailand." (with Tony Waters). Paper presented at The Last Half Century of Chinese Overseas, 1945-1994, Comparative Perspectives Conference, held at the University of Hong Kong, 17-21 December 1994

"The Evolution of Small and Medium Enterprises in Taiwan." Paper presented at the Annual Meeting of the Association for Asian Studies, Washington D.C. 6-9 April 1995

"Commodity Chains and Embedded Networks." Paper presented at Chung Hwa Institution for Economic Research, July 6, 1995.

"Families and Friends: Business Networks in Hong Kong during the 1940s and Their Relevance to Post-war Industrialization" (with Wai-Keung Chung). Association for Asian Studies Annual Meeting, April 12, 1996.

"Commodity Chains and Embedded Networks: The Economic Organization of Global Capitalism" Paper presented with Gary Gereffi at the Annual Meeting of the American Sociological Association Meeting, New York City, August 1996. Also presented at the International Conference on Economic Governance and Flexible Production in East Asia, sponsored by the Social Science Research Council and the Institute of Sociology and Anthropology, National Tsing Hua University, Hsinchu, Taiwan, October 3-6, 1996.

"The Influence of Commercial Organization on Commodity Production: Cotton Textiles in 19th and Early 20th Century China." Paper presented with Chang Wei-an at the International Conference on Economic Governance and Flexible Production in East Asia, sponsored by the Social Science Research Council and the Institute of Sociology and Anthropology, National Tsing Hua University, Hsinchu, Taiwan, October 3-6, 1996.

"The Organization of Capitalism in South Korea and Taiwan." Paper presented at the Hongkong Bank of Canada Forum on East Asia, Centre for International Business, University of Toronto, 18 October 1996.

"Hong Kong and the Rise of Capitalism in Asia." Invited presentation at the Institute of Fiscal and Monetary Policy, Ministry of Finance, Japan, 14 March 1997.

Keynote speech at the Conference on Economic Organization and the Transition of Network in East Asia, Tunghai University, Taiwan, 21 March 1997.

"The historical evolution of Chinese business networks" Invited presentations at a conference on Bamboo Networks, University of British Columbia, April 11-12, 1997.

"Hong Kong and the Rise of Capitalism in Asia" Invited presentations at University of California, Davis, University of Hong Kong, and the University of Washington, Spring 1997.

"The Organization of the Taiwanese and South Korean Economies: A Comparative Analysis." Invited presentation for the U.S. International Trade Commission, Conference on APEC Trade Liberalization, September 11-12, 1997, Washington DC

"Authority and Continuity: The Re-creation of Economic Organization in East Asia" Invited participation at a workshop "Integrating Networks and Market Models of the Economy" Russell Sage Foundation, September 19-20, 1997

"What Alan Greenspan does not know about the Asian Business Crisis." Invited presentation at the School of Business Administration, 2 March 1998.

"East Asian Business Networks, 50, 150, and 500 year perspectives." Invited presentation at the workshop on The Rise of East Asia in World Historical Perspective" at the Chinese University of Hong Kong, 26-30 June 1998.

“Asian Business Networks in Transition” Plenary Address at Workshop on Asian Business Networks, 31 March to 2 April 1998, National University of Singapore. Also presented at the Workshop on the Globalization of Chinese Business Networks, Tunghai University, Taiwan, 22-23 May 1998; as an invited presentation in a conference on Globalizations, Stockholm, Sweden, 16 October 1998; at the Conference on the Asian Economic Crisis, University of Washington, October 29, 1998; as an invited presentation for the School for International and Public Affairs, Columbia University, 25 March 1999.

“Reflexive Manufacturing: Taiwan’s Integration in the Global Economy.” Keynote Address, Annual Conference of North American Taiwan Studies Association, June 22, 2001.

“A Weberian Agenda for Economic Sociology.” Paper presented at the Annual Meeting of the Society for the Advancement of Socio-Economics, Amsterdam, June 30, 2001.

“The Emergence of Demand-Responsive Economies: A Reassessment of the ‘Asian Miracle.’” Paper presented at the Conference on Institutional Change in East Asia, Cornell University, April 4-5, 2003, revised version presented at Conference on Institutional Change in East Asia, Harvard University, November 7-8, 2003; at National Central University, Taiwan, December 5, 2003; at Tunghai University, Taiwan, December 9, 2003.

“The Round Table: A Reconsideration of Chinese Business Networks” Paper prepared with Kao Cheng-shu and presented at “The Conference on Paradigms and Perspectives in Hong Kong Studies,” 12-13 December; Global Networks: Interdisciplinary Perspectives on Commodity Chains, Yale University, May 13-14, 2005.

“Global Market-Makers: The Role of Retail in Restructuring the Global Economy,” Paper prepared with Misha Petrovic and presented at a conference on “Wal-Mart: Template for 21st Century Capitalism?” held at University of California Santa Barbara, April 12, 2004.

Invited keynote speaker, Workshop on Korean Institute for Industrial Economics and Trade, July 1-2, 2005.

Invited participant for The Workshop on the Governance of Value Chains by Retailers, Wissenschaftszentrum Berlin für Sozialforschung, in Berlin Germany, September 16-17, 2005

Invited keynote speaker for the International Workshop, sponsored by the Center for Southeast Asia Studies, Kyoto University, October 14-15, 2005

Invited speaker, Sloan Industry Studies, Annual Conference, December 14-16

Invited speaker at William College, March 13, 2006

Invited participant at workshop, Observing Trade: Revealing International Trade Networks and Their Impacts, Princeton University March 9-11, 2006

“Missing the Markets”: A Critique of Developmental State Theories of Asian Industrialization.” Invited keynote speaker for annual meeting of Society for the Study of Socio-Economics, Trier Germany, June 29-July 2, 2006

VIII. AREAS OF CONCENTRATION AND INTEREST

Substantive interests:

Economic Sociology
Comparative and Historical Sociology
Political Sociology
Social Theory
Complex Organization

Area specialization:

Chinese societies, East and Southeast Asia

IX. REFERENCES

Mark Granovetter, Department of Sociology, Stanford University
Theda Skocpol, Department of Political Science, Harvard University
Fred Block, Department of Sociology, University of California, Davis
Victor Nee, Department of Sociology, Cornell University
Gary Gereffi, Department of Sociology, Duke University